



THANKSGIVING EDITION / NOVEMBER 2020 ISSUE

Lessons Learned and Moving Forward Into 2021

Thanksgiving is a special time to stop and reflect back over the last year and give thanks to all that we have and what we have achieved. This has never taken on more significance than this past year and the challenges that COVID-19 presented to all of us. COVID-19 taught us how to be more flexible and innovative through the challenges that it brought throughout 2020. As a manufacturer, we were faced with keeping manufacturing and office staff safe in all work areas while also keeping production going. This presented very unique challenges in the four manufacturing plants at our facilities in Hamilton, Ohio. We were successful in our efforts and became closer as a team through it all.

The importance of maintaining strong customer relationships and service took on new meaning as well. For our independent sales team this had never been more important because of the new social distancing efforts that were put in place. With the limited face-to-face meeting opportunities, our experienced T. Clear personnel conducted many online sales meetings and webinars to help facilitate the sales process. The use of video conferencing took on new meaning and importance and was used almost weekly.

As we look back on our experiences over the last year, we're using these lessons learned for sales strategies for how to continue growing and being a valued vendor in 2021. We'll continue to provide video conferencing and other inhouse services as a way to facilitate the sales and installation process. Our website has full product installation and 3-part, CSI Master Format Specification information that make the specifying process easy.

Lastly, we would like to give a special thanks to all of our employees and customers who have kept T. Clear a vital part of their life and business. For over forty years, T. Clear has remained a family-owned and operated company that has been dedicated to the well-being of our employees and servicing our customers to the best of our abilities. Moving forward into 2021, we look forward to our continued efforts to provide a sound place of employment for our employees and to provide leading edge products and service to our loyal customers.

Stay Safe and Happy Thanksgiving.

VISIT OUR WEBSITE @ TCLEAR.COM OR CALL 800-544-7398

WEBINAR WEDNESDAYS

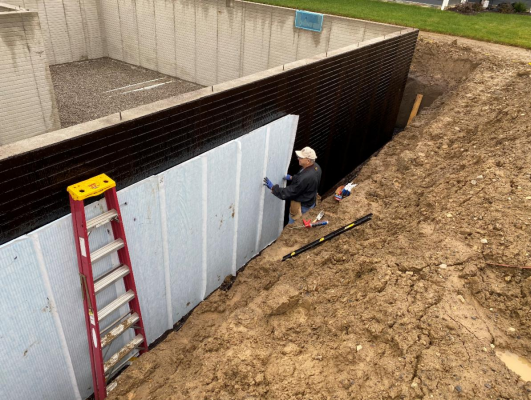


Earn AIA Credits

Our exclusive ProGUARD® DP dealer Arriscraft is hosting Webinar Wednesdays. Be sure to sign up for T. Clear's "Protected Membrane Roof Systems" course. The course is December 2 at 12:30 pm EDT. It's AIA accredited and can be used towards OAA learning credits.

Sign up here;

<http://ow.ly/MAJb50BkT26>



ThermaDry® Below Grade Insulation & Drainage

Looking to build an energy efficient structure. Don't overlook below-grade exterior insulation. Studies have proven that up to 22% of energy loss comes from uninsulated basement or foundation walls. ThermaDRY Insulating Drainage Panels are designed specifically to combat this issue. ThermaDry provides thermal performance, rapid drainage of water and protects the waterproofing membrane.

T-DRY panels are 2' x 8' and are easy to install. Panels are typically installed vertically over the foundation wall waterproofing and provide protection and continuous insulation value. Panels are available in three 2" thick foam densities in either XPS or EPS. The high, stable R-value means years of dependable performance. ThermaDry is for both residential and commercial applications.



ProGUARD® DP Concrete Insulated Sheathing

ProGUARD DP provides continuous insulation, cavity wall drainage and with its Util-A-Crete® Concrete Backer Board surface, is the perfect substrate for a variety of finishes such as tile, stone, thin-brick and synthetic stucco.

ProGUARD DP consists of 1/4" thick Util-A-Crete® Concrete Backerboard laminated to XPS or EPS insulation with drainage channels cut in. The finished panel is 3'x8' and is available in several insulation thicknesses. ProGUARD DP is an excellent choice for new or retrofit building installations.

ProGUARD DP is a lightweight and durable sheathing that attaches directly to structural studs or concrete walls. It provides continuous insulation value that meets the demanding ASHRAE 90.1 and IECC continuous insulation guidelines for exterior walls.

ProGUARD also meets NFPA-285

T-Dry incorporates a spunbonded geotextile filtration fabric that protects the closely spaced vertical and horizontal drainage channels. The filtration fabric covering these channels overlaps the adjacent panels both vertically and horizontally and prevents ingress of soil particles into the drainage system. The fabric helps to provide consistent drainage of water to the French drain below.

ThermaDRY - Drains, Insulates & Protects Foundations

standards for flammability in exterior non-load bearing wall assemblies. When combined with mineral wool insulation for the header panels over window and door openings, ProGUARD withstood temperatures in excess of 1,700° F.

Arriscraft and General Shale are the exclusive distributor for ProGUARD DP in North America.

The Game-changing Wall System

T. CLEAR.....SUSTAINABILITY, DURABILITY AND ENERGY EFFICIENCY

Holiday Hours

In recognition of the Thanksgiving holiday, FinPan will be closed on Thursday, November 26 and Friday, November 27.

FinPan will be closed for the Christmas holiday on Thursday, December 24 and Friday, December 25.

We wish everyone a great holiday season and be sure to stay safe.



Be sure to visit www.aecdaily.com to take our free online educational course to earn continuing CEU's. AEC Daily provides FREE online courses that provide state credit and many other association approvals, such as AIA, for architects, specifiers and interior designers.

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